



BOWLS CANTERBURY

DELEGATES MEETING

7 December 2011

Mowbray Report

- Analysis of 2010/11 clubs financial performance- only 15 clubs ran at a profit.
- Clubs should aim to achieve 10% of total revenue as a surplus.
- Aim to have cash reserves equivalent to 6 months expenditure.
- Clubs encouraged to present financial statements in a standard format for comparative purposes.
- Progression of collaborative cost saving purchasing opportunities – electricity, insurance, liquor, telephone & internet

Update on earthquake affected greens

- Belfast 3 December
- Edgware (1) Late January
- Parklands (1) Late January
- Redcliffs Late January
- Sumner Late January
- Tai Tapu Being used

2. Planed and now playing on:

- Fendalton, Hornby Domain, Southbridge & West Melton

Financial Report at 31 October 2011

<u>INCOME</u>	This year	Last year
• Entry fees	24,110	• 16,382
• Gaming grants	110,028	• 88,252
• Membership fees	85,122	• 86,585
• Other	8,164	• 10,226
• SRSC grant	25,000	• 25,000
• Sponsorship	22,420	• 18,595
• Total Income	\$274,844	\$245,040
• Increased income	\$29,804	

Financial Report at 31 October 2011

<u>EXPENDITURE</u>	This year	Last year
• Bowls expenses	35,529	34,809
• Buildings & green	11,918	8,424
• Depreciation	6,054	6,360
• Employee costs	91,994	114,481
• Office overheads	43,124	44,463
• SRSC costs	20,306	5,265
• Total expense	\$208,925	213,802
• Surplus	\$65,915	\$31,238

Balance Sheet at 31 October 2011

	This year	Last year
• <u>ASSETS</u>		
• Cash at bank	123,003	50,161
• Debtors	121,210	183,968
• Investments	57,099	22,480
• Fixed Assets	156,736	153,300
• Total Assets	\$458,048	\$409,909
• Increase in equity	\$48,139	

Balance Sheet at 31 October 2011

	This year	Last year
• <u>LIABILITIES</u>		
• Creditors	173,877	• 151,206
• Accruals	8,384	• 0
• Loan	0	• 30,000
• Gst	5,404	• 7,346
• Equity	270,383	• 221,357
• Total Liabilities	\$458,048	• \$409,909

Gaming Funding- Sport & Recreational sector SPARC Report September 2011

- Downturn in gaming turnover. Consequencial drop in grants to the sport sector
- Bowls saw a significant reduction at National, Regional & local level
- IN 2010 bowls received 358 grants totalling \$1,938,141 of \$73,351m compared to \$3,227,181 in 2007 down 40%.
- Main funders were NZCT \$703K, Lion Found \$576k, Pub charity \$414k & Southern Trust \$243k

Top funded purposes

Administration	32,613
Event travel & accom	71,008
Facilities – Equipmt	82,436
Mtce – buildings	220,597
Equipment	20,715
greens	648,988
Operating costs	22,185
Salaries	616,418
Sports equipment	113,912
Tournaments	<u>20,780</u>
Total	\$1,938,141

Membership –playing & non playing members

- Full & Associate members pay a membership fee
- Social members have no right to participate.
- Limited members are not permitted to play in organised roll ups .
- We have had three complaints from discontented members at 3 different clubs that this is occurring.
- Annual returns as at 31 December are due by 31 January 2012.
- We are interested in electronic members lists with emails. BNZ working on National database.

Role & function of Bowls Canterbury as Southern Regional Service Centre

- Deliver & implement programmes & services in accordance with Bowls NZ strategic and operational plan.
- Manage and deliver BNZ competitions in Region 3 in accordance with BNZ Regulations.

Casual members

- Mates in Bowls participants- record each individual once.
- Business House or twilight – record all non members only once.
- Secondary schools – record school name and No. of students participating. Exclude student members.
- Record other participants only once ie Sports Clubs, Xmas functions, Work groups.

Competitions

- Continue to build some structure around fixture and events
- Main goal to complete fixture on a Saturday/Sunday with no mid week night playoff. At participant request.
- Open singles reduced 3 days to 2- no weekday play. At participant request.
- Conditions of play mirror BNZ Regulations 11.1 & 11.2

No. of interclub & open entries

This year Last year

• Singles – men	92	116
- women	44	42
• Sevens – men	30	37
- women	13	14
• Three fours	72	96
• Two fours – men (new)	24	n/a
• Two fours – women	23	26
• Triples - men	60	48

Competition entries comparisons

This year Last year

• Triples – women	19	• 19
• Fives – Women	48	• 55
• Over 60 pairs	42	• 60
• Mixed tens	25	• 17
• Rowntree –women	44	• 41
• Kittyhawk U20	11	• 17

Completed competitions

• Men	• 19% down
• Women	• 20% down
• Mixed/O60`s	• 30% down
• Overall	• 21% down

Sevens

- As the Southern Regional Service Centre we receive details of entries from other Centres.
- Dunedin have men and women
- Southland have men and women.
- BC has men and women.
- In 2008 there were 48 mens entries but both 7`s were merged to create two spare days.
- We need to increase participation levels.
- Not all town clubs play in the sevens.

The Press – interclub bowls results

- After, Xmas results will appear in the “Press” later in the week than at present.
- Recorders must send results into the Centre no later than midnight Sunday.
- The success or failure of results in the “Press” is a matter for Clubs & will be reviewed.
- Results missing the deadline will not be published.

Things we need to do or change

- The 2012/13 draft programme & draft condition of play will appear on the website this month.
- Written submissions close on January 31 2012.
- 15 ends for National interclub sevens definitely not well received.
- 16 ends for three fours to short. Return back to 18 ends.
- Section play format and qualifying criteria introduced under BNZ regulation 11.
- Different views on sets in the tens.

Review

- Consultation with clubs & participants plus a survey will be Board driven.
- Review will be centred around what worked well and what did not do well.
- Focus on BNZ sevens returning to old format prior to Xmas- two day weekend event under regulation 11.2
- Club input on running three fours prior to xmas with tens & sevens after xmas. Status quo is the alternative.

Kiwi Bowls in schools

• Ashley	Rangiora	90
• Belfast	Belfast	50
• Hillview	St Martins	75
• Lady of Fatima	St Albans- Merivale	31
• Lincoln & Ladbrooks	Lincoln	50
• St Thomas	Riccarton R/C	125
• Templeton	Hornby Domain	75
• Westburn	Burnside	40
• West Eyreton	Oxford	50
• Woodend	Woodend	100

Markers for singles

- Recently some sections in the Centre open singles were asked to bring a marker that created too many complaints from participants.
- Marker availability has been an issue for several years and this fiasco cannot continue.
- Does BC have to offer Clubs an incentive such as preferential event allocation such as a right to host an open fours qualifying section in order to encourage clubs to host singles.